

FARNEY DANIELS

Firm Overview

An impressive array of prominent corporations, innovative start-ups, and pioneering individual innovators trusts the lawyers at Farney Daniels to handle a wide range of complex, high-stakes intellectual property cases. This diverse collection of clients appreciates that our attorneys combine decades of large firm experience with the nimbleness and creativity of a small, entrepreneurial law firm. In turn, because we offer cutting-edge work set in the congenial collegiality of a litigation boutique, we attract the top notch legal talent required to deliver consistently the skill, insight, attention to detail, and value our clients expect from their counsel.

Our Clients

The Farney Daniels team features attorneys who previously practiced with some of the biggest and best-known firms in the nation. By carefully managing our clientele, we avoid most of the inherent conflicts endemic to larger law practices, allowing our attorneys to assess each case on its merits and represent plaintiffs and defendants with equal zeal. Because of our record of success — in the courtroom and at the negotiating table — blue-chip corporations and other patent holders increasingly look to Farney Daniels to handle their critical intellectual property cases. These clients trust our experienced litigators in a range of complex and challenging matters involving:

- Telecommunications
- Network Hardware and Software
- Satellite and GPS Technologies
- Medical Devices
- Semiconductor Devices
- Software
- Consumer Electronics
- Gaming Technologies
- Pharmaceuticals
- Biotechnology

Our Practice

Intellectual Property Litigation

The multi-faceted Farney Daniels team brings together battle-tested trial attorneys with academic degrees in a range of scientific disciplines, hands-on backgrounds in the high-tech and life science industries, and deep-seated familiarity with corporations' internal business and litigation strategies and tactics. Our experience spans matters involving telecommunications, computer hardware and software, Internet technologies, medical devices, and biotechnology.

Patent Evaluation and Monetization

Clients regularly enlist Farney Daniels lawyers to assess the value of existing patents, to develop strategies for maximizing the potential of pending applications, and to design monetization programs. Our legal team confidently guides individuals and corporations through the processes to protect valuable intellectual property in ways calculated to optimally further their short- and long-term goals.

IP Business Strategic Counseling

Companies ranging in size from among the Fortune 500 to start-ups frequently come to us for the advice we can provide in establishing appropriate IP strategies tailored to each unique enterprise. Clients often remark that we

Contacts



Bryan Farney
Managing Shareholder
bfarney@farneydaniels.com
+1-512-582-2810



Steven R. Daniels
Co-Founding Shareholder
sdaniels@farneydaniels.com
+1-512-582-2820



David P. Swenson
Shareholder
dswenson@farneydaniels.com
+1-612-424-9229



Jonathan Baker
Shareholder
jbaker@farneydaniels.com
+1-424-268-5210

apply a rare blend of litigation acumen and business savvy to assess their problems concurrently from both internal and external perspectives – as integral to their overall business goals and needs, not as one-off litigation matters isolated from the operation of the entity as a whole. Prestigious companies with large IP portfolios are increasingly looking to their technology transfer teams to derive more value from these assets, and they find that we are able to help them devise a plan-of-attack to satisfy the high thresholds established by management seeking new revenue.

Hatch-Waxman Litigation

The passage of the Hatch-Waxman Act more than 30 years ago linked the approval of generic pharmaceutical products to the U.S. patent system. Over time, it has become clear that the regulatory and certification steps under Hatch-Waxman create multiple issues that may only be resolved through litigation in the federal courts. Farney Daniels attorneys have the proven ability to win these cases, based on a deep and practical understanding of the law, complex litigation, the judiciary and technology. From the outset of litigation we develop a strategy for winning a Hatch-Waxman matter that is consistent with the objectives of the client. Our attorneys have an impressive record of success in these cases through pretrial summary judgment and at trial, and we also work to find a business solution outside the courtroom when that will achieve our client’s objectives.

Life Sciences

The life sciences industry faces an array of concerns in the proper management of patents, regulations, litigation, unpredictable biology and public opinion. Companies in the fields of biotechnology, pharmaceuticals and medical devices, as well as investors and research institutions, require lawyers with experience in managing the legal requirements from product invention to commercialization to protection. Over the years, Farney Daniels has worked for a wide range of clients in almost every aspect of the life sciences field, and this broad technical and legal experience equips us to address the industry’s complex scientific concepts and equally complicated legal issues. While not every strategy is appropriate for every circumstance, we have found that each client shares common concerns of quality and cost, and we offer the proven ability to balance those concerns in providing value to our clients.

Commercial Litigation

While we are best-known for patent litigation, clients familiar with our abilities also often call on Farney Daniels to represent their businesses in other commercial matters. We routinely handle claims that arise from the technology industry, in particular, where the creation of innovative products and escalating market pressures may lead to allegations of misappropriation of trade secrets and unfair competition, among other related claims.

National Law Firms, Ranked by Open Cases in 2013 (Filed 2009-2013)

Rank	Firm	Open Cases	Total Cases
1	Fish & Richardson	308	1,027
2	Farney Daniels	216	590
3	DLA Piper	188	599
4	Winston & Strawn	165	477
5	Kirkland & Ellis	154	498
6	Perkins Coie	150	501
7	Finnegan Henderson	141	398
8	Kilpatrick Townsend & Stockton	136	436
9	Cooley Godward Kronish	135	384
10	McCarter & English	133	384

From Lex Machina 2013 Patent Litigation Year in Review

